

SALES & GOAL-SETTING TRAINER · SPEAKER

# Anwar Barayil

Sales is a career worth choosing. Taught from **27 years** at Gillette, P&G and Etisalat, and **20 years** running his own businesses.

**8.5/10**
Overall event, 24 MBA students

**96%**
Want to learn selling skills

**27 yrs**
Gillette · P&G · Etisalat

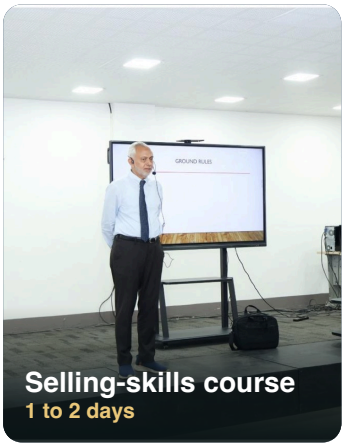
**Chennai**
Home base

## Sessions





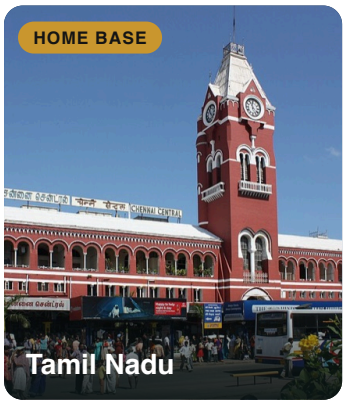


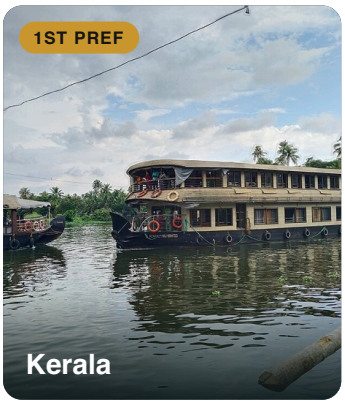


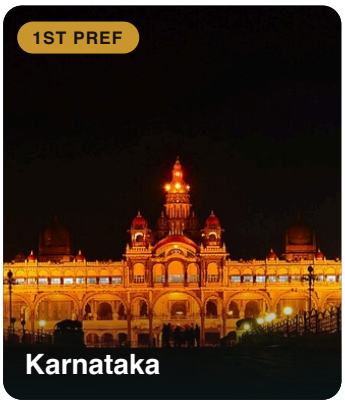


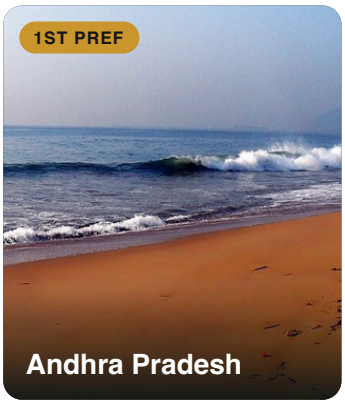


## South India first




**Rest of India & abroad: host covers** ✈ Travel · Stay · ₹ Fee

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Full profile, deck & videos

VERIFIED FEEDBACK · SAFI INSTITUTE OF ADVANCED STUDY, CALICUT · 2 NOVEMBER 2026

## How 24 students scored it

| | |
|---|---|
| Clarity of speech | 8.6 |
| Overall event | 8.5 |
| Satisfaction | 8.3 |
| Sales as a career | 8.2 |
| Body language | 8.2 |
| Goal setting | 8.1 |

## What they will do next

| | |
|---|---|
| Want selling skills | 96% |
| Willing to pay | 88% |
| Open to sales career | 79% |
| Would recommend | 75% |

## In their words

*"He shared nothing from books. It's from his personal experience."*
✓ Jaseela V · MBA

*"The session was great. I got clarity on sales as a career."*
✓ Shan Omar · MBA

*"Good event, clear presentation, and a valuable learning experience."*
✓ Shamila PP · MBA

*"100 percent perfect one, and gets motivation."*
✓ Ameeq Aqfal M · MBA

## Fifty years of sales, from clerk to owner

| 1977–87 | 1987–2005 | 2005–2025 | 2026 → |
|---|---|---|---|
| Etisalat, Dubai | Transmed → Gillette | Entrepreneur | Trainer |
| Shipping clerk | Van salesman | 1 → 10 mattress outlets | Chennai |
| Sales clerk | Unit manager | Kerala + TN distribution | |
| Outdoor sales exec | Area Sales Mgr, KSA | Garment export · chemical import | |
| Asst supervisor | Sales Training Mgr, ME | | |
| | Trade Marketing Mgr, ME | | |













Scores from the institute's feedback form, 24 responses, scale 1 to 10. Landmark photos: Wikimedia Commons (CC BY / CC BY-SA / FAL), credits on the website.

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